



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, March 1, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for March 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 3\18

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	67%	38%	20 Days	\$3.08	\$1			\$34					\$3,521
Mitsui OSK	33%	5%	19 Days	\$3.08	\$1			\$34					\$3,521
Sea-Land	0%	44%	22 Days	\$3.08	\$1			\$34					\$3,521
OOCL	0%	5%	19 Days	\$3.08	\$1			\$34					\$3,521
Yang Ming	0%	5%	25 Days										
Hanjin	0%	3%	20 Days	\$3.08	\$1			\$34					\$3,521

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 72\1,546

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	51%	27%	12 Days	\$1.98								1008 pkgs.	\$1,996
Hyundai	26%	39%	14 Days	\$2,000 ¹									\$2,000
Cho Yang	14%	15%	16 Days	\$1.86									\$3,534
Maersk	7%	1%	16 Days	\$1.98								1008 pkgs.	\$1,996
COSCO	1%	1%	18 Days	\$2.59								1008 pkgs.	\$2,611
Evergreen	0%	11%	14 Days	\$1.98								1008 pkgs.	\$1,996
Sea-Land	0%	3%	16 Days	\$1.98								1008 pkgs.	\$1,996

¹ Rate is per container

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 1\12

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:					ARB	Cotton R.	Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec				
Maersk	100%	38%	24 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	0%	42%		\$6.22	\$1			\$34					\$6,368
Hyundai	0%	25%	13 Days	\$3.85	\$1			\$34				1080 pkgs.	\$4,788

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 380\10,564

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	34%	19%	13 Days	\$1.87	\$1			\$34					\$2,372
APL	18%	13%	13 Days	\$1.72	\$1			\$34					\$2,229
Maersk	13%	10%	15 Days	\$1.72	\$1			\$34					\$2,229
Mitsui OSK	12%	4%	13 Days	\$1.72	\$1			\$34					\$2,229
P&O Nedlloyd	6%	4%	20 Days	\$1.72	\$1			\$34					\$2,229
Hanjin	4%	6%	16 Days	\$1.72	\$1			\$34					\$2,093
Cho Yang	3%	4%	13 Days										
Yang Ming	3%	4%	18 Days	\$1.72	\$1			\$34					\$2,229
Sea-Land	2%	12%	24 Days	\$1.72	\$1			\$34					\$2,229
OOCL	2%	7%	14 Days	\$1.72	\$1			\$34					\$2,229
NYK Line	1%	3%	14 Days	\$1.72	\$1			\$34					\$2,229
Hapag-Lloyd	1%	0%	14 Days	\$2.18	\$1			\$34					\$2,666
Evergreen	0%	7%	17 Days	\$1.72	\$1			\$34					\$2,229
COSCO	0%	6%	18 Days	\$1.28	\$1			\$34					\$1,811

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 2\13

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	50%	15%	23 Days	\$4.01	\$1			\$34					\$4,405
Hanjin	50%	8%	24 Days	\$4.19	\$1			\$34					\$4,576
Maersk	0%	45%	24 Days	\$4.01	\$1			\$34					\$4,405
Sea-Land	0%	23%	26 Days	\$4.01	\$1			\$34					\$4,405
Hapag-Lloyd	0%	8%	23 Days	\$4.01	\$1			\$34					\$4,405

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 11\1,267

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	36%	6%	16 Days	\$2.63									\$2,499
Cho Yang	27%	6%	14 Days	\$3,500 ¹									\$3,500
OOCL	18%	6%	14 Days	\$2.63									\$2,499
Hyundai	9%	4%	15 Days	\$2.63									\$2,499
Mitsui OSK	9%	1%	14 Days	\$2.63									\$2,499
Yang Ming	0%	25%	15 Days	\$2.83	\$1		9%						\$2,813
Zim Line	0%	15%	20 Days ⁴	\$2,380				\$28					\$2,856
Hanjin	0%	8%	15 Days	\$2.63									\$2,499
Evergreen	0%	5%	15 Days	\$2.73									\$3,594
Maersk	0%	4%	15 Days	\$2.63									\$2,499
Sea-Land	0%	3%	12 Days	\$2.63									\$2,499

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 14\218

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	53%	29%	22 Days	\$3.52	\$1			\$34					\$3,944
APL	21%	15%	22 Days	\$3.52	\$1			\$34					\$3,944
P&O Nedlloyd	12%	1%	25 Days	\$3.52	\$1			\$34					\$3,640
OOCL	7%	23%	16 Days	\$3.52	\$1			\$34					\$3,944
Hanjin	7%	1%	16 Days	\$3.52	\$1			\$34					\$3,803
Hyundai	0%	16%	17 Days	\$3.52	\$1			\$34					\$3,944
Sea-Land	0%	9%	18 Days	\$3.52	\$1			\$34					\$3,944
Cho Yang	0%	6%	21 Days	\$3.52	\$1			\$34					\$3,939

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 41\1,104

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
P&O Nedlloyd	54%	10%	19 Days	\$3.56	\$1			\$34					\$3,977
Sea-Land	22%	28%	22 Days	\$3.08	\$1			\$34					\$3,521
Maersk	22%	14%	24 Days	\$3.08	\$1			\$34					\$3,521
Cho Yang	2%	4%	21 Days										
OOCL	0%	16%	20 Days	\$3.08	\$1			\$34					\$3,521
APL	0%	13%	19 Days	\$3.08	\$1			\$34					\$3,521
Hyundai	0%	5%	19 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	0%	4%	21 Days	\$3.59	\$1			\$34					\$4,006

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 50\1,378

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	58%	12%	18 Days	\$3.56	\$1		9%	\$34					\$4,281
Cho Yang	12%	6%	20 Days										
Maersk	11%	23%	19 Days	\$3.08	\$1			\$34					\$3,521
Sea-Land	10%	18%	17 Days	\$3.08	\$1			\$34					\$3,521
Yang Ming	4%	5%	22 Days										
OOCL	2%	13%	18 Days	\$3.08	\$1			\$34					\$3,521
APL	2%	11%	18 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	2%	8%	20 Days	\$3.59	\$1		9%	\$34					\$4,176

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: December 1998

Month\Year: 52\1,632

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	27%	20%	11 Days	\$1.33	\$1		34%	\$34					\$4,038
Yang Ming	19%	11%	12 Days	\$2.01	\$1		34%	\$34					\$3,345
Evergreen	16%	7%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,310
Hanjin	15%	26%	11 Days	\$1.80	\$1		34%	\$34				1008 pkgs.	\$3,061
Cho Yang	8%	2%	11 Days	\$3,350 ¹									\$3,350
OOCL	6%	5%	11 Days	\$1.33	\$1		34%	\$34					\$4,038
Sea-Land	5%	4%	11 Days	\$1.33	\$1		34%	\$34					\$4,038
P&O Nedlloyd	3%	1%	14 Days	\$2.16	\$1		34%	\$34				1008 pkgs.	\$3,513
APL	2%	1%	10 Days	\$1.33	\$1		34%	\$34					\$4,038
K Line	0%	10%	12 Days	\$1.33	\$1		34%	\$34					\$4,038
COSCO	0%	5%	13 Days	\$3.21								1008 pkgs.	\$3,236
NYK Line	0%	3%	11 Days	\$1.33	\$1		34%	\$34					\$4,038

¹ Rate is per container